

## To Whom it may concern

Praha, March 4, 1997

Activities of Dr. Zoran Pavlovic for F.Hoffmann-La Roche Ltd.

During my stay in Belgrade as the responsible Market Manager for the region Yugoslavia and Macedonia, I had the chance to work together with Dr. Zoran Pavlovic, who was appointed as product manager for our anti-Parkinsonian drugs Madopar and Madopar HBS with our license partner ICN-Galenika.

In the period from 1995 to 1996, Dr. Zoran Pavlovic showed an outstanding initiative and organisation as well as skills for independent work.

He paved the road for the successful introduction of Madopar HBS in Yugoslavia and boosted sales of Madopar at the same time.

His major contributions in the development of Madopar HBS were the following :

Marketing plan for Madopar HBS 1995-96.

Parkinsonism and Madopar HBS - TV broadcasting and creation of a video-tape.

Parkinsonism and Madopar HBS - Radio broadcasting.

Creation of a brochure : Madopar HBS in control of nocturnal problems in Parkinsonism.

Leaflet : Madopar HBS in treatment of fluctuations in Parkinson patients.

Organisation and monitoring of a multicentre (9 centres - 120 patients) clinical study and analysis of results for publication : Madopar HBS in therapy of nocturnal problems in Parkinsonism.

Organisation of symposium on Levodopa on the IV Yugoslav Neurology Congress in Niska Banja, 8-11 May 1996 .

I wish Dr. Pavlovic a lot of success in his future career and thank him for all the excellent work he has produced for our company.

Yours sincerely,

